

CUSTOMER SUCCESS STORY

Pertronix Inc.

Company:

Hardly a newcomer, PerTronix begins a fourth decade as a market leader in the electronic performance ignition industry. Pertronix is primarily a manufacturer of driving and fog lights for the heavy-duty market (big rig trucks).

Location:

California

Industry:

Electronic, Ignition Industry

Founded:

1962

Challenge

Pertronix current legacy system was no longer being supported. And with Pertronix having multiple locations and warehouses, centralizing information for reporting was a major issue.

Solution

Pertronix chose to use openBLUE, a fully integrated business solution. openBLUE, an open source solution, allowed Pertronix to customize the application to fit their existing business process and gather all reporting information at a centralized location.

Result

The openBLUE solution is structured to handle multiple locations and multiple accounting. Because the system

is completely integrated it will allow for one centralized location to maintain access to all information.

Challenge

With a company that had been around for more than 40 years, finding a solution that would not only take the place of their existing ERP system, but also allow them to maintain existing and sufficient processes was a challenge. With the move to a new solution, Pertronix wanted to be completely integrated to all locations and maintain visibility at any given time. As a manufacturer it was important that they have the build of material capability that would further allow them to view the cost of each manufactured product. Products/parts were stored at multiple locations and then moved if need during the manufacturing process. The products moved from one location to the other would not only need to adjust inventory but also accounting, with one single process. Having visibility to these changes and any easy workflow was the key to a successful integrated solution.

Solution

The open source solution, openBLUE, not only allowed them to customize the application to fit their current business process needs, but it also allowed them to have more visibility of multiple locations. With the openBLUE multi capabilities, Pertronix gained access to financial and inventory information. Pertronix engaged KnowledgeBlue to leverage their vast knowledge of openBLUE and expand the existing functionality to

better fit their needs. In turn giving them a more process based usable application. KnowledgeBlue delivered openBLUE as an Enterprise solution that allow their business all the required integrated business functionality.

Result

Pertronix did leverage KnowledgeBlue's Enterprise solution. KnowledgeBlue integrated their openBLUE solution with one other component resulting in one centralized data base. Because KnowledgeBlue also provides multiple support services, Pertronix was able to find the exact level of support they needed.

